



The Arbonne Product Experience



The Arbonne® Story

- Botanically based beauty, health and wellness company with a 35+ year history
- Cutting-edge research and development
- Passionate culture of Independent Consultants
- Global opportunity
- Generous compensation plan
- Opportunity for willable business (AM and above)
- Experienced, committed Home Office team
- State-of-the-art distribution and support centres



1975 1980 1985 1990 1995 2000 2006 2007 2009 2012 2013 2014 2015 2016

The Arbonne Product Advantage



Our products are unique:

- Plant-based formulations, blending the best of science and nature
- Highest-quality ingredients from around the globe
- Dermatologist-tested
- Clinically tested
- Never tested on animals
- Built on Swiss heritage to global standards
- Certifications:
 - Vegan
 - Gluten Free
 - OU Kosher
 - And more!

The Arbonne Product Advantage



Pure Safe Beneficial

We formulate without:

- Animal products or by-products
- Mineral oil
- Petroleum
- Artificial flavours
- Artificial sweeteners
- Benzene
- Bisphenol-a
- Carbon black
- Formaldehyde donating preservatives
- Parabens
- Sodium laurel sulphate (SLS)
- Synthetic dyes

Plus so much more....



What's Important to You?

Customer Care Form DATE: _____

ARBONNE
INDEPENDENT CONSULTANT

Name: _____ Date of Birth: _____
 Phone: _____
 Email: _____
 Address: _____

What is important to me?

<input type="checkbox"/> Moisture	<input type="checkbox"/> Confidence	<input type="checkbox"/> Protection	<input type="checkbox"/> Ease of Use
<input type="checkbox"/> Texture	<input type="checkbox"/> Results	<input type="checkbox"/> Value for money	<input type="checkbox"/> Quality & results
<input type="checkbox"/> Skin tone or texture	<input type="checkbox"/> Skin type/sensitivity	<input type="checkbox"/> Skin & hair care	<input type="checkbox"/> Skin & hair care
<input type="checkbox"/> Skin & hair care	<input type="checkbox"/> Skin & hair care	<input type="checkbox"/> Skin & hair care	<input type="checkbox"/> Skin & hair care

I would like information on:

<input type="checkbox"/> Skin Care	<input type="checkbox"/> Cosmetics	<input type="checkbox"/> Baby Care	<input type="checkbox"/> Sensu Treatments
<input type="checkbox"/> Health products	<input type="checkbox"/> Men's Grooming	<input type="checkbox"/> Tanning Range	<input type="checkbox"/> Sun Protection

I am interested in the following:

<input type="checkbox"/> Send / mail about ARBONNE's monthly promotions and giveaways	<input type="checkbox"/> Send / mail about ARBONNE's monthly promotions and giveaways
<input type="checkbox"/> Getting exclusive discounts & products by holding a skin beauty workshop	<input type="checkbox"/> Getting exclusive discounts & products by holding a skin beauty workshop
<input type="checkbox"/> Receiving a VIP Privileged Client and receiving a 20% to 40% discount per month	<input type="checkbox"/> Receiving a VIP Privileged Client and receiving a 20% to 40% discount per month
<input type="checkbox"/> Learning more about the "groundfloor" income opportunity	<input type="checkbox"/> Learning more about the "groundfloor" income opportunity

My WISHLIST

Product Code	Qty	Product Name	Price

1

Your Skin

- ✓ Confidence, Healthy
- ✓ Complexion
- ✓ Problems? Experiences?

2

Your Products

- ✓ Quality & results
- ✓ Cost
- ✓ Safety
- ✓ Convenience





ARBONNE.
INDEPENDENT
CONSULTANT

In The Bathroom



Smoothing Facial Cleanser

- ✓ Cleanses without stripping or drying your skin
- ✓ Mondo Grass root extract helps replenish skin moisture



Regenerating Toner

- ✓ Visibly tones, firms and smoothes the skin's surface
- ✓ Minimizes pores
- ✓ Witch Hazel moisturises, soothes, tones and refreshes skin
- ✓ Contains no alcohol

Genius Ultra

ARBONNE.
INDEPENDENT
CONSULTANT



Arbonne Intelligence Genius Ultra

- ✓ A High-tech tool enhancing your daily skincare routine in minutes
- ✓ Maximize the performance of your favourite Arbonne skincare products through improved application
- ✓ Gentle waves through ultrasound technology push the product onto the outer layers of the skin, getting into the ridges, maximizing the skincare products for faster results

ARBONNE. Serum

ARBONNE.
INDEPENDENT
CONSULTANT



Intensive Renewal Serum

A multi-vitamin for your skin

- ✓ Concentrated formula reduces the appearance of fine lines and wrinkles and gives skin a more lifted, firm appearance
- ✓ Peptides enhance skin smoothness to help improve skin tone and firmness
- ✓ Marine Lavender extract moisturises to reduce appearance of wrinkles
- ✓ Helps to kick start the metabolism of the skin

Magnificent product, your skin will drink it!

Mask

ARBONNE.
INDEPENDENT
CONSULTANT



Cellular Renewal Mask

Uncover Glowing Skin

- ✓ Alpha & Beta Hydroxy Acids work to reveal fresh-looking skin
- ✓ Pineapple and Papaya Extracts exfoliate to enhance the look of soft, smooth skin
- ✓ Gently removes dead skin cells and impurities
- ✓ Unclogs pores

Use for 5-7mins up to 3 times per week

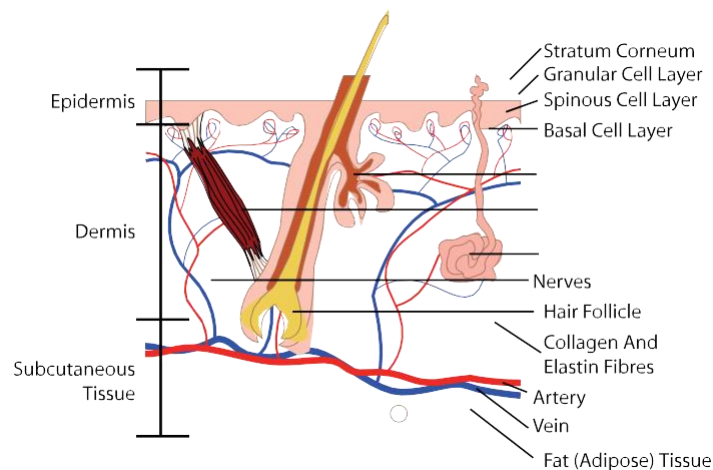


ARBONNE.
INDEPENDENT
CONSULTANT

Products that work

Products that Work - Our Ingredients and Technology

- ✓ **Nature:**
the finest and purest
herbs and botanicals
- ✓ **Science:**
delivered into your skin
in Vita-sphere molecules



Arbonne is inspired by Nature and enhanced by Science



Arbonne Skincare

RE9 Advanced® Clinical Results

ARBONNE.
INDEPENDENT
CONSULTANT

RE9 Advanced.

Clinical Results

Corrective Eye Cream and Intensive Renewal Serum

% of participants showing an improved appearance*

After 3 days



After 30 Days



*Clinical study of 28 participants using RE9 Advanced Corrective Eye Cream and Intensive Renewal Serum. Results compared to baseline.



Skin radiance
Baseline

After 3 days



Crow's feet
Baseline

After 30 days

Extra Moisture Restorative Cream

Broad Spectrum SPF 20 Sunscreen

% of participants showing an improved appearance after 4 weeks*

100% SKIN FIRMNESS

*Clinical study of 165 participants. Results compared to baseline.

Age-Defying Neck Cream

% of participants showing an improved appearance after one use

100% MOISTURIZATION OF NECK AND DÉCOLLETÉ

Clinical study of 17 participants. Results compared to baseline.

Instant Lift Gel

% of participants experiencing an improved appearance after one use

95% FIRMNESS & SKIN TIGHTENING

Clinical study of 20 participants.

Firming Body Cream

% of participants experiencing an improved appearance after one use

94% SMOOTHNESS

Clinical study of 17 participants. Results compared to baseline.

Eye Creme

ARBONNE.
INDEPENDENT
CONSULTANT



Corrective Eye Creme

- ✓ Moisturizes
- ✓ The botanicals reduce appearances of dark circles and puffiness
- ✓ Fantastic for skin around the lip area



Contouring and Lifting Eye Creme

- ✓ Softens and plumps the look of the skin to enhance the appearance of tone and firmness



ARBONNE.
INDEPENDENT
CONSULTANT

Day Creme



Regular with/without SPF15 or Extra Moisture?

- ✓ Moisturizes, hydrates, nourishes and protects
- ✓ Increases the skin's ability to hold and retain moisture
- ✓ Contains SPF15 sunscreen, formulated with a more natural Zinc Oxide – it sits on top of the skin and does not penetrate
- ✓ Option for no sunscreen



Contouring and Lifting Day Creme

- ✓ Soften and plumps the look of the skin to enhance the appearance of tone and firmness



ARBONNE.
INDEPENDENT
CONSULTANT

Night Repair Creme



Night Repair Creme

- ✓ Apply after cleansing every night and after our treatment products such as Genius & Cellular Renewal Masque
- ✓ Strengthens, firms, encourages cell recovery while you sleep – it's your corrector!



ARBONNE.
INDEPENDENT
CONSULTANT

New Preferred Client FREE Gift List

As a new Preferred Client, you have the opportunity to select one free item from a list of our bestselling products when you place a qualifying \$210 RRP product order in your Start Month. Select your favourite or maybe try something new!

There's a list of 17 products! Which one will you choose?





ARBONNE.
INDEPENDENT
CONSULTANT

Primer



Makeup Primer

- ✓ Create a flawless canvas for your makeup
- ✓ Minimize open pores and fine lines
- ✓ Enhance the staying power of your foundation
- ✓ Minimizes friction on the skin and is
- ✓ Ideal for sensitive skin

Voted as Australia's #1 Primer!

www.totalbeauty.com



ARBONNE.
INDEPENDENT
CONSULTANT

Tinted Moisture & Foundation



CC Cream

- ✓ 10-in-1 Beauty Benefits
- ✓ Complexion control cream
- ✓ Lightweight coverage
- ✓ Primer
- ✓ Protector
- ✓ Concealer
- ✓ Hydrator
- ✓ Mattifier
- ✓ Brightener
- ✓ Blemish cover
- ✓ Pore Refiner
- ✓ Comforter
- ✓ Complexion Controller



Perfecting Liquid Foundation

- ✓ Creates a naturally radiant complexion with moderate to full coverage
- ✓ Treatment makeup
- ✓ No mineral oils
- ✓ Increases skins moisture
- ✓ Optilight Technology
- ✓ SPF15
- ✓ Buildable
- ✓ 100% Breathable

Arbonne Special Value Packs

- ✓ Great Value with ongoing discounts and rewards
- ✓ Ongoing 40% off packs and 20% of individual products
- ✓ New Preferred Clients choose a FREE gift

You can also....

- Purchase at retail prices listed in the catalogue
- Create your own 20% discount order



Customisable Arbonne Special Value Packs

Preferred Clients enjoy an incredible savings of 40% off RRP!

Arbonne Intelligence[®]
Genius Ultra Anti-Ageing ASVP



A \$574.50 value for \$344.70

This high-performance Special Value Pack includes the ultrasound skincare must-have Genius Ultra, an RE9 Advanced Retinole Renewal Serum, and your choice of favourite eye cream.

PC Reward: Free Shipping + \$13

RE9 Advanced[®]
Anti-Ageing Face ASVP



A \$673 value for \$403.80

This remarkable ASVP includes 4 RE9 Advanced skincare must-haves: Arbonne Intelligence Genius Ultra Highly Resurfacing Pads & Solution, and allows you to choose your ideal RE9 Advanced Day Cream and Eye Cream options.

PC Reward: Free Shipping + \$26

Arbonne Nutrition —
Protein Shake Mix ASVP



A \$520 value for \$312

Healthy living can start with this delicious ASVP, which includes 4 nutrition must-haves and allows you to select your favourite flavours of the Arbonne Essentials, Protein Shake Mix and Energy Fliz Sticks.

PC Reward: Free Shipping + \$13

Arbonne Nutrition — Meal
Replacement Shake ASVP



A \$546 value for \$327.60

Healthy living can start with this delicious ASVP, which includes 4 nutrition must-haves and allows you to select your favourite flavours of the Arbonne Essentials, Meal Replacement Shake and Energy Fliz Sticks.

PC Reward: Free Shipping + \$13



Arbonne Makeup ASVP

A \$795.50 value for \$477.30

This lovely Special Value Pack includes 6 beauty must-haves and allows you to choose your ideal shades for 13 additional makeup products.

PC Reward: Free Shipping + \$26



ARBONNE.
INDEPENDENT
CONSULTANT

Where do you see yourself?



Independent Consultant

- Start your business for a low start up cost
- Enjoy 35-50% off RRP
- Competitive compensation plan
- Opportunity to earn Mercedes Benz Cash Bonus at Vice President level
- Personal growth and development
- Extensive product, sales and sponsoring training available with the click of your smart phone or tablet



Client/ Preferred Client

- Benefit from personalise shopping assistance from your Arbonne Independent Consultant
- Enjoy at least 20-40% off products when you join as a Preferred Client
- Preferred Rewards: earn rewards towards future orders



Host

- Earn product discounts when you refer shop with a group of friends whether virtually or in person
- Invite friends and family to learn about the Arbonne products

æ Thank You

TEAM VISION

